

Designation: Business Development Manager – Agency (GI)

Job Responsibilities:

- Responsible for recruiting and training new agents/POSPs for Motor, Non-Motor and health Insurance vertical.
- Getting premium amount from various agents and providing a best service.
- To build strong brand image of the company in the market.
- Guiding, Motivating & educating in different line of business.

Key responsibility areas

1. Top-line achievement
2. Revenue & Retention
3. Business hygiene
4. POSP recruitment

Skill Requirements :

1. Minimum Graduate
2. Maximum Age Up to 35 Years
3. Should be able to take responsibility of monthly numbers and deliver the same
4. Understand and align with the company's policies
5. Maintain highest level of business hygiene
6. Maintain good relationship with clients as well as insurance companies

Work experience: 1+ year of relevant experience in a professional general insurance environment

Location: Ahmedabad, Surat, Rajkot, Baroda, Mehsana, Gandhinagar, Hyderabad & Mumbai.