

Manager - Fund Raising

A. Fund Raising

- Leading the fund raising initiative of the Company to ensure clear visibility of funds/credit limit for ensuring AUM growth and cash flows
- Representing company to institutional investors, PR firms, Banks to ensure that the adequate credit limits are available
- Nurtured and developed extensive relationship with Senior Bank Officials, major local and international Investment Banks

B. Investor Relations

- Liaison with Private Equity Investors/stakeholders, FIs, PSU and Private Sector Banks who have invested Equity Fund and Debt Fund in the companies
- Providing periodic financial information in the formats agreed with them at agreed intervals after review with Directors/Promoters
- Attending investor meetings along with Directors/Promoters
- Any other related matter

C. Requirements

- Experience in raising debt from banks/financial institutions and also through Private Placement and Public Issue of NCDs
- Strong relations with Banks and other FIs
- Professional competency and managerial ability at the corporate level
- Good commercial and business acumen
- Strong Leadership skills, networking and negotiation skills
- Analytical and conceptual thinking

Location: Ahmedabad